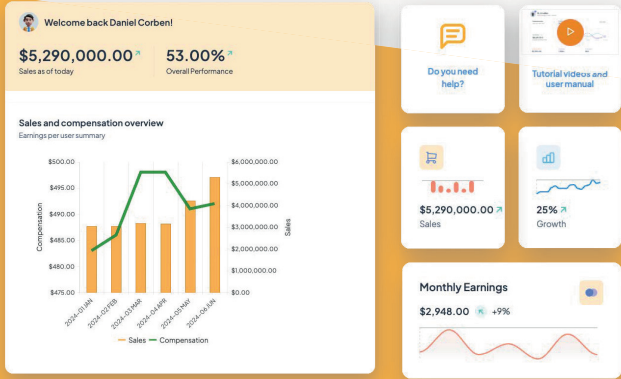


Focus on the strategy, execution and analysis of **Variable Compensation** that gives results.

Configure your compensation plans, creating efficient rules attached to your original calculation and incentive processes.

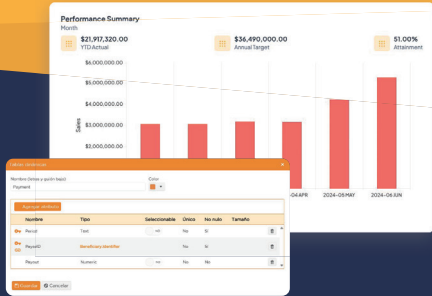


Everything in a single comprehensive, reliable and specialized tool, with the best technology involved.

Your compensation payment **completely automated**, from information collection, definition of payment rules, reporting of results and online account statements, to export to payment systems.

## Complete a compensation calculation cycle **Variable**, fully automated

- Automated uploads from the same source of information
- Scheduled execution according to the payment method
- Modeling of compensation plans and design of payment rules
- Business intelligence for visual interpretation of results
- Workflows for authorization of calculations and results
- Powerful Results Reporter



## CHARACTERISTICS

### SOLUTIONS

#### TOOL TO INCENTIVE THE SELLER

In the seller's view, understanding how much he can commission, what his daily objectives are and having an effective payment in the expected times, keeps his sales performance high due to his constant motivation throughout the sales cycle.

#### SALES PERFORMANCE TOOL

Sales managers and clearers can have a 360-degree view of the performance of their work team, as well as constant monitoring of compliance with quotas and KPIs of their work team.

- Quota compliance reports**  
Obtain the exact measurement of your compliance in quota and team sales, to act immediately on clear actions
- Sales group performance**  
Aggregates of sales and commissions of the group of sellers in charge, as well as the individual payment details.
- Compensation Summary**  
Breakdowns by components, details on KPIs and impacts on absenteeism and other factors, in one place.

#### Account status

The results of your compensation up to date at all times, analyzing made, scheduled and pending payments.

#### Performance Charts

Comparisons of quota versus fulfillment, cumulative sales and sales segmentation.

#### Plan consultation

All information related to understanding your variable pay and benefits in one place.

### COMPENSATION PLANNING TOOL

Configure your plan with the desired and necessary complexity for the payment of your compensation and benefits, applying the necessary rules for the indicated eligible group.

- Plan settings**  
The results of your compensation up to date at all times, analyzing payments made, scheduled and pending.
- Component Integration**  
Create rules that involve meeting KPIs, sales objectives, group goals and more, in fast and reliable calculations.
- Event scheduling**  
Automate the execution of your compensation calculation engine, making scheduled loads and generating results.



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